

15 Tips on Picking the Right Heating & Cooling Company
or
How to avoid a scam when choosing an HVAC company.

QUICK COMFORT

Heating & Cooling

- 1. Is the company certified in your state?**
- 2. Check their website for reviews, services and special offers they provide.**
- 3. Ask friends and neighbors for advice and recommendations.**
- 4. Are the professionals who will do the work for you licensed, bonded and insured in case an accident happens on your property?**
- 5. Will they visit your property to look at your system? Stay away from a company who wants to give you an estimate based on a phone conversation alone.**
- 6. Do they only work on one or two brands of air conditioners or furnaces? Many HVAC companies only deal with one or two brands and therefore may have limited knowledge or your system or be biased in their recommendations.**
- 7. Get a second opinion any time someone recommends a new system. New systems are expensive, and a system should last 10 – 20 years. Be cautious.**
- 8. Ask for detailed estimates in writing. These should include prices, scope of the project and a time table for completing the work. Obviously, there may be unexpected findings as the professional dives into the project, but most of the time they should be able to anticipate other potential problems ahead of time if they think there may be deeper issues. They should warn you up front, so you can secure a second opinion if needed.**
- 9. Do they offer low interest financing through a reputable company?**
- 10. Do they listen to you or just want to talk about their company, their brands, and their recommendations?**
- 11. Do they offer friendly professional advice on their website and social media pages or are they only interested in tooting their own horn, sales, and pushy gimmicks?**

15 Tips on Picking the Right Heating & Cooling Company
or
How to avoid a scam when choosing an HVAC company.

- 12. We recommend a service agreement with regular inspections of and maintenance on your equipment. These provide several benefits. You get to know and trust the company before an emergency forces quick decisions. You can help avoid a system failure by having a professional maintain your system well. If your system is older, you can often anticipate a coming system failure or replacement need and prepare ahead of time for replacing it. [Learn about our service plans here.](#)**
- 13. If you do need a replacement, ask your professional about tax incentives or rebates that may be available for energy efficient units or from manufactures.**
- 14. If the company is only a dealer for one or two brands, be aware there are other options and get a second or third opinion and estimate on other brand options.**
- 15. Ask about referrals and check online reviews. If they are a newer company with less reviews, are they certified by something like Angie's List or Home Advisors? These companies check references and do background and credit checks before they offer their seal of approval.**

Learn more about Quick Comfort

www.QuickComfortPros.com

**Our Superhero Pros Would Love to Help You with
Your Heating & Cooling Needs.**

Call us Now at

847-721-2413



Watch us
You Tube

Like us 